

UW PHYSICIANS NETWORK
Orcas Island Clinic Budget Review
May 3, 2019

	FY19		FY20			KP depart 7/23/2019	KP Depart CF to 1.0 FTE
	BUDGET	TOTAL FY19 PROJECTED	Original Budget	Variance to FY19 Projecte	Variance %		
Visits	11,075	10,049	11,624	1,575	16%	9,996	10,657
REVENUE							
PATIENT REVENUE - FFS	2,417,107	\$2,208,712	2,679,872	\$471,160	21%	2,256,599	2,422,227
DEDUCTIONS FROM REVENUE	(1,033,630)	(\$988,704)	(1,179,287)	(\$190,583)	19%	(993,024)	(1,065,909)
		0					
NET REVENUE	\$1,383,477	\$1,220,008	\$1,500,585	\$280,577	23%	\$1,263,575	\$1,356,318
PROVIDER SALARIES	874,664	\$891,161	988,095	\$96,934	11%	845,009	902,127
TOTAL NON-PROVIDER SALARIES AND BEN	746,912	\$702,947	790,340	\$87,393	12%	790,340	790,340
UTILITIES	9,890	\$18,503	19,000	\$497	3%	19,000	19,000
TELEPHONE	2,606	\$4,046	4,500	\$454	11%	4,500	4,500
REPAIRS AND MAINTENANCE	19,357	\$30,096	33,000	\$2,904	10%	33,000	33,000
CUSTOMER SERVICE LINE	998	\$1,753	2,000	\$247	14%	2,000	2,000
INTERPRETER SERVICES	866	\$1,446	1,700	\$255	18%	1,700	1,700
MARKETING	0	\$452	500	\$48	11%	500	500
BILLING FEES	110,678	\$80,143	120,047	\$39,904	50%	101,086	108,505
MEDICAL SUPPLIES	57,598	\$33,809	40,282	\$6,473	19%	34,640	36,931
LABORATORY SUPPLIES	10,241	\$11,511	13,715	\$2,204	19%	11,794	12,574
RADIOLOGY SUPPLIES	160	\$160	-	(\$160)	-100%	-	-
MEDICAL GASES	602	\$1,408	2,175	\$767	54%	2,175	2,175
PHARMACEUTICALS	2,167	\$7,020	8,364	\$1,344	19%	7,192	7,667
PHARMACEUTICALS-VACCINES	39,804	\$60,823	72,468	\$11,645	19%	62,311	66,431
PHARMACEUTICALS-CONTRACEPTIVES	1,932	\$9,961	12,250	\$2,289	23%	10,502	11,196
MEDICAL WASTE	0	\$547	575	\$28	5%	575	575
OFFICE SUPPLIES	8,483	\$4,593	6,500	\$1,907	42%	6,500	6,500
EQUIPMENT RENT	1,782	\$6,277	6,450	\$173	3%	6,450	6,450
POSTAGE	541	\$1,072	1,250	\$178	17%	1,250	1,250
DELIVERY EXPENSE	10,176	\$13,057	12,750	(\$307)	-2%	12,750	12,750
SECURITY	355	\$648	675	\$27	4%	675	675
TRAVEL	10,000	\$5,547	7,500	\$1,953	35%	7,500	7,500
DUES AND SUBSCRIPTONS	0	\$516	750	\$234	45%	750	750
TRAINING AND EDUCATION	1,125	\$2,056	2,500	\$444	22%	2,500	2,500
LICENSES		\$0	750	\$750	749900%	750	750
MEETING EXPENSE		\$0	500	\$500	499900%	500	500
EMPLOYEE PROGRAMS	750	\$750	750	\$0	0%	750	750
TOTAL OTHER EXPENSES	290,111	296,193	370,951	74,757	25%	331,350	347,129
TOTAL OPERATING EXPENSES	1,911,687	1,890,301	2,149,386	259,084	13.7%	1,966,699	2,039,596
NET INCOME (LOSS)	(\$528,210)	(\$689,148)	(\$648,801)	\$21,493	-6%	(\$703,124)	(\$683,278)
NET REVENUE PER VISIT	125	121	129			126	127
SUBSIDY PER VISIT	(48)	(69)	(56)			(70)	(64)

Equipment Maintenance - Expected	10,000
Equipment Repair - Unexpected	5,800
Equipment Replacement	In Process
Equipment Estimate	<u><u>15,800</u></u>