



Wipfli LLP
201 W. North River Drive, Suite 400
Spokane, WA 99201
509.489.4524
fax 509.489.4682
www.wipfli.com

August 14, 2019

Anne Presson, Superintendent
Orcas Island Health Care District
PO Box 226
Eastsound, WA 98245

Dear Anne:

As requested, we are attaching a data request for Phase I and II of the proposed services based on the District's scope of work request. Please note that this list may not be a complete list. As the project evolves, other data elements could become necessary.

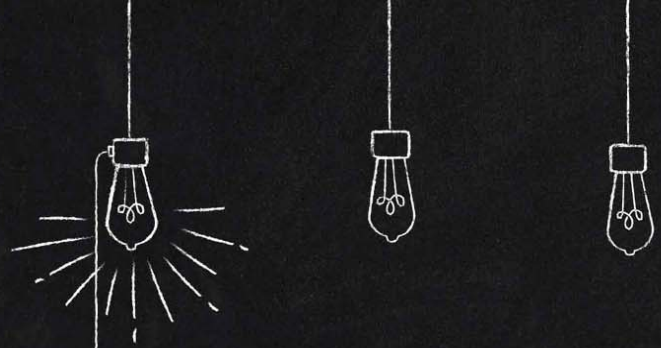
In addition, I have also provided several references.

Please do not hesitate to contact me with any questions at 509.232.2044 or kraebel@wipfli.com.

Sincerely,

A handwritten signature in black ink that reads "Katie Jo Raebel". The signature is written in a cursive, flowing style.

Katie Jo Raebel, CPA, Partner



Orcas Island Health Care District

Data Request
August 14, 2019

WIPFLI^{LLP}
CPAs and Consultants
HEALTH CARE PRACTICE

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Phase I – Analyze Current Financial Position

In order to arrive at a baseline assessment of the current primary care delivery model, we anticipate that we will need the following information:

For the last fiscal year-end:

1. Revenues and expenses
2. Tax subsidies paid by the District to the two clinics
3. Full-time equivalent information by provider
4. Total number of visits by provider
5. CPT code report which indicates the following
 - a. Provider
 - b. Location
 - c. CPT code
 - d. Number of charges
 - e. Charge amount
 - f. Payor
 - g. Payments
6. Last filed cost report and supporting information for Orcas Family Health Center

Phase II – Options for Future Primary Care Delivery and Financial Impact Analyses

Regarding this Phase of the project, we anticipate we will need the following information:

1. Should the two primary care delivery models be combined into one practice, at which location would these services be provided?
2. What would be the anticipated building costs (either lease or depreciation)?
3. What would the anticipated changes be from a combined practice, including:
 - a. Changes in expenses (i.e. – decreased/increased salaries; reduction/additional providers)
 - b. Reduction/addition of providers/staffing
 - c. Additional hours and anticipated changes from this, including additional visits
4. List of entities with which the District may be interested in partnering

The following are list of references. Note that we work with these organizations on many projects, from audits to cost reports, reimbursement analyses, capital planning projects, etc.

Organization	Contact
Samaritan Healthcare Moses Lake, Washington	Alex Town, CAO 509.793.9710
Mason General Hospital Shelton, Washington	Rick Smith, CFO 360.432.3260
Island Hospital Anacortes, WA	Elise Cutter, CFO 360.299.1316
Northwest Regional Primary Care Association Seattle, WA	Sadie Agurkis 206.783.3004 X220