

Orcas Island Health Care District

Initial Comparison of Costs and Subsidies by Clinic

NOTE: This comparison is for illustrative purposes only. Data from both practices is required to provide useful comparisons

	<u>UW</u>	<u>%</u>	<u>OFHC</u>	<u>%</u>	<u>Comments/Calculations</u>
Patient Revenues	2,417,107		468,000		
Deductions from Revenue	<u>(1,033,632)</u>		<u>(111)</u>		
Net Revenue	1,383,475		467,889		
Total Provider Salaries/Benefits	874,664				
Total Non-Provider Salaries & Benefits	<u>746,913</u>				
Total Labor Costs	1,621,577	117.21%	668,508	142.88%	Labor as a % of revenue
Non-Labor Expenses	323,342		193,799		
Less:Facilities Costs	<u>-</u>		<u>(38,834)</u>		Rent and Utilities not included in UW expenses
Net Non-Labor Expenses	323,342	16.62%	154,965	18.82%	Non-labor expenses as a % of total expenses
		23.37%		33.12%	Non-labor expenses as a % of net revenue
Total Operating Expenses	1,944,919		823,473		
Net Income/<Shortfall>	(561,444)	-40.58%	(355,584)	-76.00%	Shortfall as a % of Net Revenue
Work RVU's	13,050				
Visits	11,255		6,000		OHFC estimate based on previous meetings
FYTD Provider FTE's	3.20				
FYTD Non-Provider FTE's	8.80				
<u>Other Calculations/Comparisons:</u>					
Cost per visit (Total Operating Expenses/Visits)	172.80		137.25		
Subsidy per visit (Shortfall/Visits)	(49.88)		(59.26)		
Provider Estimated Salaries	700,000				Calculated assuming benefits = 25% of labor costs
Provider Estimated Benefits	<u>175,000</u>				
Total	875,000				
Non Provider Estimated Salaries	597,000				Calculated assuming benefits = 25% of labor costs
Non Provider Estimated Benefits	<u>149,250</u>				
Total	746,250				
Salary per FTE Providers	218,750				Calculated based on FTEs
Salary per FTE Other	67,841				