

UW MEDICINE ORCAS ISLAND CLINIC  
FY19 Budget Spread

DRAFT

|                              | July          | August        | September     | October        | November       | December       | January        | February       | March          | April          | May            | June           | Total            |
|------------------------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|
| <b>REVENUE</b>               |               |               |               |                |                |                |                |                |                |                |                |                |                  |
| PATIENT REVENUE              | 137,067       | 155,278       | 153,357       | 205,526        | 234,117        | 207,046        | 242,577        | 213,814        | 248,378        | 206,804        | 210,672        | 202,471        | 2,417,107        |
| DEDUCTIONS FROM REVENUE      | (83,884)      | (92,648)      | (69,279)      | (81,825)       | (83,947)       | (73,615)       | (89,716)       | (79,751)       | (101,942)      | (92,321)       | (93,883)       | (90,822)       | (1,033,632)      |
| <b>NET REVENUE</b>           | <b>53,182</b> | <b>62,630</b> | <b>84,078</b> | <b>123,701</b> | <b>150,171</b> | <b>133,431</b> | <b>152,861</b> | <b>134,062</b> | <b>146,436</b> | <b>114,484</b> | <b>116,789</b> | <b>111,649</b> | <b>1,383,475</b> |
| <b>TOTAL LABOR COSTS</b>     |               |               |               |                |                |                |                |                |                |                |                |                |                  |
| <b>OTHER EXPENSES</b>        |               |               |               |                |                |                |                |                |                |                |                |                |                  |
| BILLING FEES                 | 7,913         | 8,964         | 8,311         | 9,816          | 10,071         | 8,831          | 10,458         | 9,141          | 10,724         | 8,820          | 8,997          | 8,632          | 110,678          |
| SUPPLIES AND PHARMACEUTICALS | 10,268        | 11,513        | 10,740        | 12,523         | 12,825         | 11,356         | 13,283         | 11,723         | 13,598         | 11,343         | 11,553         | 11,120         | 141,845          |
| OTHER OPERATING EXPENSES     | 4,040         | 4,040         | 4,040         | 4,040          | 4,040          | 4,040          | 4,040          | 4,040          | 4,040          | 4,040          | 4,040          | 4,040          | 48,480           |
| <b>TOTAL OTHER EXPENSES</b>  | <b>22,221</b> | <b>24,517</b> | <b>23,091</b> | <b>26,379</b>  | <b>26,935</b>  | <b>24,227</b>  | <b>27,782</b>  | <b>24,904</b>  | <b>28,362</b>  | <b>24,203</b>  | <b>24,590</b>  | <b>23,792</b>  | <b>301,003</b>   |
| TOTAL OPERATING EXPENSES     | 147,906       | 159,640       | 152,572       | 159,245        | 155,288        | 153,708        | 170,473        | 159,971        | 170,199        | 163,405        | 166,049        | 164,123        | 1,922,579        |
| NET LOSS (SHORTFALL)         | (94,724)      | (97,009)      | (68,494)      | (35,544)       | (5,117)        | (20,277)       | (17,613)       | (25,909)       | (23,762)       | (48,922)       | (49,260)       | (52,474)       | (539,104)        |
| SHORTFALL BY QUARTER         |               |               | (260,227)     |                |                | (60,939)       |                |                | (67,284)       |                |                | (150,655)      |                  |