

UW PHYSICIANS NETWORK
Orcas Island Clinic Budget Review
As of 5.29.2019

	FY20	Staffing Model Options	
	Balanced Budget OIPHD Current Funding Cap	Budget Option FY19 / "Current" Staffing	Budget Option 5.29.19 Staffing Discussion
Visits	10,657	10,657	10,657
wRVUs	13,162	13,162	13,162
REVENUE			
PATIENT REVENUE - FFS	2,422,227	2,422,227	2,422,227
DEDUCTIONS FROM REVENUE	(1,065,909)	(1,065,909)	(1,065,909)
NET REVENUE	\$1,356,318	\$1,356,318	\$1,356,318
PROVIDER SALARIES	902,127	902,127	902,127
TOTAL NON-PROVIDER SALARIES AND BEN	667,790	797,239	916,425
UTILITIES	19,000	19,000	19,000
TELEPHONE	4,150	4,150	4,150
REPAIRS AND MAINTENANCE	32,000	32,000	32,000
CUSTOMER SERVICE LINE	2,000	2,000	2,000
INTERPRETER SERVICES	1,500	1,500	1,500
MARKETING	500	500	500
BILLING FEES	108,505	108,505	108,505
MEDICAL SUPPLIES	36,931	36,931	36,931
LABORATORY SUPPLIES	12,574	12,574	12,574
MEDICAL GASES	2,240	2,240	2,240
PHARMACEUTICALS	7,667	7,667	7,667
PHARMACEUTICALS-VACCINES	63,865	63,865	63,865
PHARMACEUTICALS-CONTRACEPTIVES	11,196	11,196	11,196
MEDICAL WASTE	550	550	550
OFFICE SUPPLIES	5,000	5,000	5,000
EQUIPMENT RENT	6,450	6,450	6,450
EQUIPMENT REPAIR	-	-	-
POSTAGE	1,000	1,000	1,000
DELIVERY EXPENSE	12,750	12,750	12,750
SECURITY	675	675	675
TRAVEL	7,500	7,500	7,500
DUES AND SUBSCRIPTONS	500	500	500
TRAINING AND EDUCATION	2,000	2,000	2,000
LICENSES	750	750	750
MEETING EXPENSE	500	500	500
EMPLOYEE PROGRAMS	750	750	750
TOTAL OTHER EXPENSES	340,553	340,553	340,553
TOTAL OPERATING EXPENSES	1,910,470	2,039,919	2,159,105
NET INCOME (LOSS)	(554,152)	(683,601)	(802,787)
CURRENT FUNDING FROM OIPHD	554,152	554,152	554,152
VARIANCE	\$0	(\$129,449)	(\$248,635)
NET REVENUE PER VISIT	127	127	127
SUBSIDY PER VISIT	(52)	(64)	(75)

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Staffing:			
MD*	2.70	2.70	2.70
ARNP**	0.05	0.05	0.05
Provider FTE	2.75	2.75	2.75
Patient Service Representative***	2.99	2.99	2.99
Medical Assistant (Excluding Lab)***	1.03	1.03	2.06
Lab***	1.03	1.03	1.03
Licensed Practical Nurse***	0.92	0.92	0.92
Registered Nurse	0.90	1.80	2.00
Clinic Manager	1.00	1.00	1.00
Support Staff FTE	7.87	8.77	10.00

Summary of Models:

OIPHD Funding Cap: Includes only .9 RN FTE

Current / "FY19" Staffing: Adds back .9 FTE RN to get to FY19 staffing

5.29.19 Staffing is 2.0 FTE RNs split among 3 people, plus an additional MA for rooming

Notes

*Clinical FTE only; additional .1 administrative FTE budgeted in salary expense for Mike Alperin's clinic chief duties.

**Kirsten Pickard through termination date of 7/23/19

*** 3% overtime budgeted in FTE and labor budget

Visits, wRVUs and provider salaries are based on Camille Flemming increasing to a 1.0 clinical FTE and Kirsten Pickard terminating employment on 7/23/19. wRVUs are benchmarked according to each individual provider's ramp up, and visits are then derived based on wRVUs per visit.

Reimbursement rate is based on the following budgeted payer mix, as well as the estimated wRVUs per visit.

FY20 Budgeted Payer Mix:

Commercial	26%
Exchange	11%
Medicaid	13%
Medicare	47%
Self-Pay	3%