

UW PHYSICIANS NETWORK
 Orcas FY20 First Quarter Financial Statements
 Budget Status Report
 September 30, 2019

Curr Mth Actual	Curr Mth Budget	Variance	Percent	Description	YTD		Variance	Percent	Prior YTD Actual	Annual Budget
					Actual	Budget				
\$127,121	\$189,237	(\$62,116)	-32.82%	PATIENT REVENUE	\$479,561	\$605,557	(\$125,996)	-20.81%	\$447,931	\$2,422,227
300	300			IN-KIND REVENUE: RENT	900	900				
53,666	83,274	(29,608)	-35.55%	DEDUCTIONS FROM REVENUE	208,485	266,477	(57,992)	-21.76%	200,655	1,065,909
73,755	105,963	(32,208)	-30.40%	NET OPERATING REVENUE	271,976	339,080	(67,104)	-19.79%	247,276	1,356,318
43,861	45,327	(1,466)	-3.23%	Provider Salaries	139,728	141,896	(2,168)	-1.53%	137,971	549,836
20,370	18,762	1,608	8.57%	Provider Incentives	57,390	60,667	(3,277)	-5.40%	7,303	258,794
64,231	64,089	142	0.22%	PROVIDER COMPENSATION	197,118	202,563	(5,445)	-2.69%	145,274	808,630
	1,305	(1,305)	-100.00%	Provider CME		3,915	(3,915)	-100.00%	1,748	15,660
3,758	6,485	(2,727)	-42.05%	Provider Other Benefits	27,250	19,455	7,795	40.07%	39,100	77,821
3,758	7,790	(4,032)	-51.76%	PROVIDER BENEFITS	27,250	23,370	3,880	16.60%	40,848	93,481
67,989	71,879	(3,890)	-5.41%	TOTAL PROVIDER COMPENSATION AND BENEFITS	224,368	225,933	(1,565)	-0.69%	186,122	902,111
40,052	45,553	(5,501)	-12.08%	Administrative Salaries	123,288	139,695	(16,407)	-11.74%	116,648	555,743
				Contract Labor					1,917	
40,052	45,553	(5,501)	-12.08%	NON-PROVIDER COMPENSATION	123,288	139,695	(16,407)	-11.74%	118,565	555,743
3,206	3,485	(279)	-8.01%	Payroll Taxes	9,887	10,687	(800)	-7.49%	9,122	42,514
324	394	(70)	-17.77%	Workmens Compensation	775	1,183	(408)	-34.49%	369	4,732
9,938	12,061	(2,123)	-17.60%	Medical Insurance	34,983	40,364	(5,381)	-13.33%	27,015	160,813
2,403	2,779	(376)	-13.53%	Pension Contributions	7,397	8,336	(939)	-11.26%	6,999	33,345
15,871	18,719	(2,848)	-15.21%	NON-PROVIDER BENEFITS	53,042	60,570	(7,528)	-12.43%	43,505	241,404
55,923	64,272	(8,349)	-12.99%	TOTAL NON-PROVIDER COMPENSATION AND BENEFITS	176,330	200,265	(23,935)	-11.95%	162,070	797,147
123,912	136,151	(12,239)	-8.99%	TOTAL LABOR COSTS	400,698	426,198	(25,500)	-5.98%	348,192	1,699,258
7,666	8,477	(811)	-9.57%	BILLING FEES	25,213	27,126	(1,913)	-7.05%	19,027	108,505
1,666	2,872	(1,206)	-41.99%	Medical Supplies	6,673	9,602	(2,929)	-30.50%	12,326	36,931
728	978	(250)	-25.56%	Laboratory Supplies	2,444	3,269	(825)	-25.24%		12,574
58	187	(129)	-68.98%	Radiology Supplies					160	
717	596	121	20.30%	Medical Gases	1,214	560	654	116.79%	233	2,240
12,408	4,967	7,441	149.81%	Pharmaceuticals	1,876	1,993	(117)	-5.87%	1,022	7,667
4,105	871	3,234	371.30%	Pharmaceuticals-Vaccines	19,587	16,604	2,983	17.97%	12,022	63,863
90	46	44	95.65%	Pharmaceuticals-Contraceptives	9,270	2,911	6,359	218.45%	654	11,196
620	389	231	59.38%	Medical Waste	111	137	(26)	-18.98%	99	550
92	92		-100.00%	Office Supplies	1,467	1,300	167	12.85%	605	5,000
1,000	1,063	(63)	-5.93%	Postage	356	277	79	28.52%	254	1,110
				Delivery Expense	3,209	3,188	21	0.66%	3,411	12,750
21,392	12,061	9,331	77.37%	SUPPLIES AND PHARMACEUTICALS	46,207	39,841	6,366	15.98%	30,786	153,881
300		300		Occupancy - In-Kind	900		900			
1,244	1,583	(339)	-21.42%	Utilities	3,740	4,750	(1,010)	-21.26%	3,181	19,000
398	346	52	15.03%	Telephone	1,133	1,038	95	9.15%	1,073	4,150
2,160	2,667	(507)	-19.01%	Repairs And Maintenance	7,293	8,000	(707)	-8.84%	7,359	32,000
166	167	(1)	-0.60%	Customer Service Line	516	500	16	3.20%	322	2,000
14	125	(111)	-88.80%	Interpreter Services	94	375	(281)	-74.93%	537	1,500
90	42	(48)	-100.00%	Marketing	300	125	175	140.00%	81	500
665	538	127	23.61%	Laundry Services	157	157				
	56	(56)	-100.00%	Equipment Rent	1,738	1,613	125	7.75%	1,265	6,450
311	625	(314)	-50.24%	Security	173	169	4	2.37%	162	675
	42	(42)	-100.00%	Travel	538	1,875	(1,337)	-71.31%	2,550	7,500
	42	(42)	-100.00%	Meeting Expense		125	(125)	-100.00%		500
	42	(42)	-100.00%	Dues And Subscriptions		125	(125)	-100.00%		500
	167	(167)	-100.00%	Training And Education		500	(500)	-100.00%		2,000
	63	(63)	-100.00%	Employee Programs		188	(188)	-100.00%		750
	63	(63)	-100.00%	Licenses		188	(188)	-100.00%		750
5,348	6,526	(1,178)	-18.05%	OTHER OPERATING EXPENSES	16,582	19,571	(2,989)	-15.27%	16,530	78,275
34,406	27,064	7,342	27.13%	TOTAL OTHER EXPENSES	88,002	86,538	1,464	1.69%	66,343	340,661
158,318	163,215	(4,897)	-3.00%	TOTAL OPERATING EXPENSES	488,700	512,736	(24,036)	-4.69%	414,535	2,039,919
(84,563)	(57,252)	(27,311)	47.70%	NET LOSS (SHORTFALL)	(216,724)	(173,656)	(43,068)	24.80%	(167,259)	(683,601)
222	1,317	(1,095)	-83.14%	EQUIPMENT REPAIR	2,607	3,950	(1,343)	-34.00%	6,737	15,800
(84,785)	(58,569)	(26,216)	44.76%	QUARTERLY CASH REQUIRED	(219,331)	(177,606)	(41,725)	23.49%	(173,996)	(699,401)
2,546	3,444	(898)	-26.08%	STATISTICAL SUMMARY						
2,000	2,771	(771)	-27.82%	Total Work RVUs	2,546	3,444	(898)	-26.08%		
197	277	(80)	-28.91%	Total Visits	2,000	2,771	(771)	-27.82%		
				Total New Patient Visits	197	277	(80)	-28.91%		
3.30	3.00	0.30	10.00%	Total Provider FTEs	2.80	3.00	(0.20)	-6.67%		
8.27	8.76	(0.49)	-5.63%	Clinic Support FTEs	8.27	8.76	(0.49)	-5.63%		
2.51	2.92	(0.41)	-14.21%	Clinic Support FTE per Provider	2.95	2.92	0.03	1.11%		
606	924	(317.61)	-34.39%	Visits per provider FTE	714	924	(209)	-22.67%		
771	1,148	(376.57)	-32.80%	RVUs per provider FTE	909	1,148	(239)	-20.80%		
(42)	(21)	(21.62)	104.64%	Expense Per Visit	(108)	(63)	(46)	72.91%		
				Payer Mix	YTD Actual	Budget	Variance			
				Commercial	25.0%	26.0%	(1.0%)			
				Exchange	11.7%	11.0%	0.7%			
				Medicaid	17.5%	13.0%	4.5%			
				Medicare	46.5%	47.0%	(0.5%)			
				Self-Pay	-0.7%	3.0%	(3.7%)			